

New Zealand Post

UNIT4 BUSINESS WORLD CUTS ONGOING OPERATING COSTS BY \$1.5 MILLION NZ (\$1M)

The New Zealand Post Group consists of a wide portfolio of businesses dedicated to providing comprehensive communication and business solutions.

UNIT4

LOGISTICS



Vertical expertise

Unit4 Business World is a cloud ERP solution that enables service centric organizations to gain a significant advantage. Its leading-edge architecture facilitates faster innovation at a lower cost and with less disruption. The result is more opportunity and smarter operations.



VALUE DELIVERED

Operating costs cut by **over 1.5m NZD** per year

40% cut in hours spent on year-end reporting

Year-end consolidation done in **5 days - down from 10**

“The teams on the ground worked so closely that people outside the project couldn’t figure out who was a NZ Post team member and who was Unit4, it was just ‘The Team’. That’s a real testament to how the cultures came together and how well the team collaborated.”

Mark Yeoman, CFO Accounting



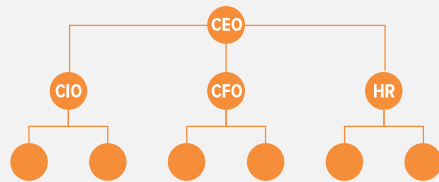
OPERATES IN

New Zealand

Revenue **\$1.6bn NZ**

Customer since **2013**

No. of employees **10,000**



Why did they need to change?



CHANGE PRESSURES

Governmental Regulations and Compliance

Reorganization and Restructuring

Mergers and Acquisitions

Business Process Change

Financial Management - Driven Change



ROADBLOCKS

The group has made concerted efforts to diversify from supporting an ailing communication platform to concentrate on more relevant and productive portfolios. The existing legacy system was highly customized and was restricting this strategy.

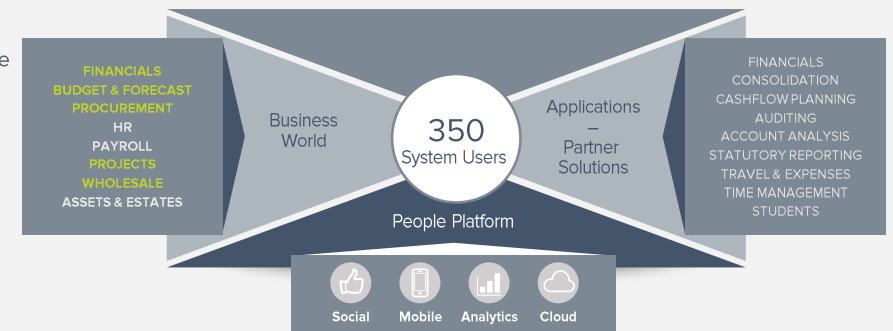


RISKS

With people mailing fewer and fewer letters each year, a thorough restructure became glaringly necessary. Without a financial solution that enabled quick responses to the changing market, the Group faced an uncertain future.

How did Unit4 help?

The solution saw the first implementation of Business World Wholesale outside Europe. This provides advanced logistics management capabilities, supports sophisticated pricing models for wholesale and retail and integrates subsidiary supply chains with the core financials of the entire group.



What did we achieve?

Monetary savings

Group’s ongoing operating costs by over 1.5 million NZD per annum. This will have a cumulative effect when it comes to upgrading.

Improved operations

Man hours spent on year-end financial process cut by 40%, and finance team are still able to consolidate their yearend within 5 working days instead of the previous 10.

Efficiency and governance

The financial data now available dwarfs the previous system, allowing clear and accurate oversight of the vital mechanics of the organization their overview and forecast.