

City of Port Coquitlam



Cost savings, better support and improved operations by moving Finance and HR to the Cloud.

City of Port Coquitlam is a growing municipality in the Greater Vancouver area with a population of almost 60,000, and has become known for its high citizen engagement, partly due to its use of innovative technology.

Vertical expertise

Canadian data privacy regulations are very strict. With Unit4's Canadian data center, we are able to offer Canadian municipalities what they need to feel secure in moving to the cloud.

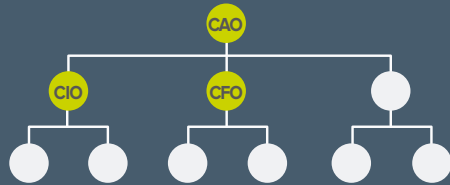
VALUE DELIVERED

Guaranteed compliance with data security laws	Human resource management savings	Improved data security and accessibility
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“Jurisdictions in British Columbia have to keep all personal data in a Canadian data center... Unit4 has a secure Canadian data center hosted by IBM, enabling personal information on the cloud. This is a new development available to Canadian municipalities and we are pleased to be an early adopter.” *Robin Wishart, Director of Corporate Support*

OPERATES IN

Canada



Revenue
\$89m (CAN)

Customer since
2012

No. of employees
546

Why did they need to change?



CHANGE PRESSURES

- Governmental Regulations and Compliance
- Reorganization and Restructuring
- Mergers and Acquisitions
- Business Process Change
- Financial Management-Driven Change



ROADBLOCKS

The City wanted to achieve costs savings, improvements in service and access to specialty IT expertise but keep their citizens' data in a Canadian data center to comply with provincial legislation.

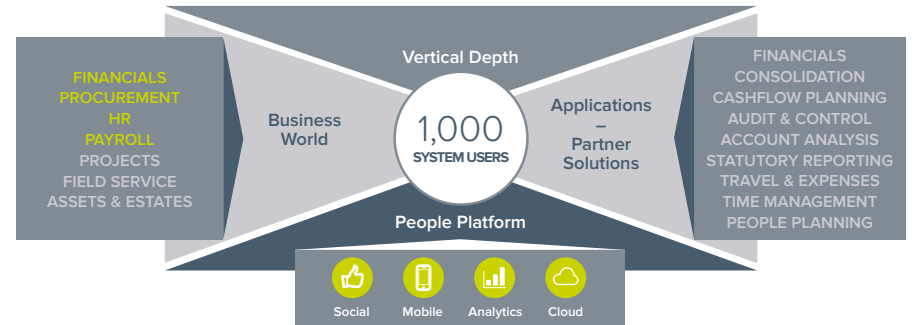


RISKS

IT resources were being diverted from core functions to infrastructure maintenance and data security. Not to mention the cost of maintaining private data storage infrastructure that gets old and needs to be replaced.

How did Unit4 help?

Unit4 has a secure Canadian data center hosted by IBM, enabling personal information on the cloud.



What did we achieve?

Monetary savings

With less in-house IT resources required, staff recruitment, training and retention costs are reduced. Also Unit4's cloud offering is competitively priced well below other providers.

Improved operations

Cloud backup security and data accessibility are improved. Plus, with IT resources freed from complex infrastructure maintenance, IT can better serve the organization.

Efficiency and governance

Unit4's specialized skills in data security mean safer, more compliant data storage.