RAPID OWNERSHIP AND TIME TO VALUE

You’ve made the right decision to invest in an enterprise application. But what is the next step? We have developed a proven delivery methodology, to help your organization start (and keep) gaining maximum value from that investment – as quickly and easily as possible.

**Fast, reliable, consistent delivery**
The Unit4 Delivery Methodology is a proven, structured approach. It’s based on our many years’ experience of achieving successful projects that satisfy customer requirements, on time and on budget. And you gain the skills and knowledge to keep adapting your system in the future...without costly external consultants.

- **You get the solution you need** – our methodology doesn’t just respond to a rigid snapshot of your initial requirements. We work with your team to keep refining your system design during the delivery phases.
- **You’re ready for future change** – our approach is designed to recognize and cope with changing requirements during and after delivery.
- **You’re in control** – we deliver the solution you need at go-live and teach your team how to continually re-configure your system, to respond to business requirements as they evolve.

**Key phases**
We get your solution up and running by applying a consistent approach to delivery that has been proven across thousands of customers worldwide:

- **Plan & Prepare** the project.
- **Get Familiarized** with the solution.
- **Personalize** the solution.
- Carry out Integrated System Tests (IST).
- Followed by User Acceptance Tests (UAT).
- **Close** the project.
- Provide ongoing Support.
A problem-free go-live

One thing is missing when Unit4 solutions go live: panic! Most vendors don’t hand over the solution until it is live – this can lead to unexpected problems and shortcomings and understandable anxiety on go-live day. Our approach is different – customers are fully versed in every aspect of their system and receive the training and guidance necessary to run the go-live themselves, with the full support of our professionals. No surprises, no crises; go-live is just another day.

A lower total cost of change

Our solutions are designed with post-implementation change in mind, and the depth of knowledge transfer ensures that your team can take full ownership of the system to make ongoing system changes themselves. This makes you less dependent on us and reduces your reliance on scarce or costly IT resources – saving your organization money far beyond the initial “total cost of ownership”, by delivering an unbeatable “total cost of change”.

Want to know more about how we can deliver for your organization? Please get in touch.

Reduced project risk

Each customer participates fully in the definition and design stages for its Unit4 solution. This greatly reduces project risk. The close collaboration between our team and yours means that problems are more easily identified and solved before they can impact project timelines and budgets.

Rapid, controlled progress

It’s a simple, clear, step-by-step process – based on the principles of knowledge transfer and repeated rounds of refinement – supported by strong project management controls to ensure efficiency, consistency and successful delivery. It includes a detailed review at the end of each key step to agree whether all is complete and ready for the project to move on.

A tested and proven model

Our methodology is based on an iterative model and receptive to change, yet still a robust, rigorous process with the necessary gateway reviews and controls in place to keep projects on track. It is proven and reliable, delivering thousands of successful software solutions worldwide.

The knowledge transfer approach

Our solutions are designed for people-centered organizations facing constant change. This demands a delivery process to match. Our methodology provides each customer’s teams the understanding and ability to drive and participate in each stage, rather than just respond to our suggestions as the vendor. The knowledge transfer approach is an organic process, allowing for adjustments to be identified and made as circumstances change.

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