

Cranfield University

POST-GRADUATE SPECIALIST SAVES £1M ON ANNUAL IT COSTS WITH UNIT4 BUSINESS WORLD

Cranfield is one of the top five research-intensive universities in the UK and has a reputation for global academic excellence and financial viability.



Vertical expertise

Unit4 has supplied administration solutions to education customers since 1993 and currently works with 400+ institutions globally.

VALUE DELIVERED

More than **£1,000,000** accumulated savings

Ongoing annual savings of **£90,000**

“We agreed that we didn’t want to use legacy systems like Oracle, because of the horrific cost and maintenance issues. The beauty of installing these Unit4 solutions is that we can use our own internal implementation staff. We don’t have to hire or pay for the usual software vendor army of highly priced, external ERP consultants.”

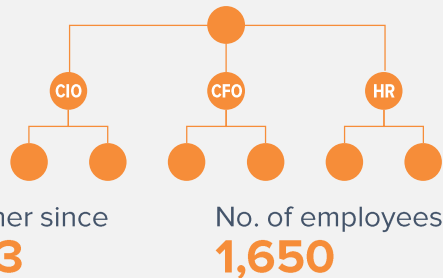
Ian Sibbald, Director of Finance

OPERATES IN

UK

Revenue **£165m**

Customer since **2003**



No. of employees **1,650**

Why did they need to change?

CHANGE PRESSURES

- Governmental Regulations and Compliance
- Reorganization and Restructuring
- Mergers and Acquisitions
- Business Process Change
- Financial Management-Driven Change

ROADBLOCKS

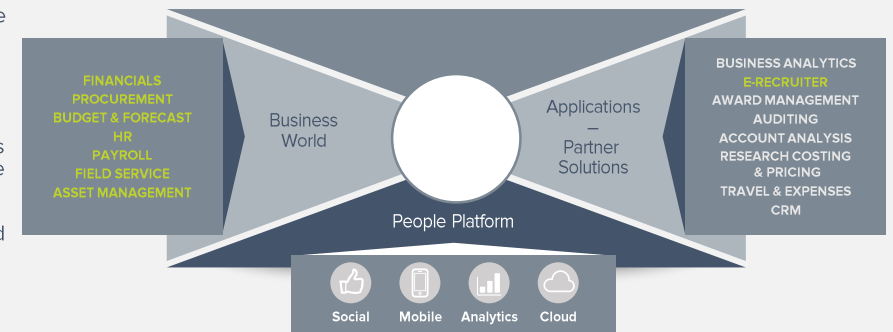
The finance system alone needed 10-20 days a year of costly IT consultants to implement technology, management or operational changes. An Oracle database administrator was on staff to support day-today needs without even factoring in new projects.

RISKS

The old ERP was aging, costly to run and compromised Cranfield’s ability to deal with rising fees, escalating funding demands, new hard and software needs, management/process reorganizations and increasing economic pressures.

How did Unit4 help?

From a purely quantitative cost standpoint, Cranfield can clearly show ongoing cost savings since the initial decision thanks to Unit4. Elimination of external IT consultants, as well as the internal Oracle database administrator over an 12-year period, has conservatively totaled £1,000,000 savings.



What did we achieve?

Monetary savings

More than £1,000,000 so far with continued savings of £90,000 per year.

Improved operations

Supported by Business World, Cranfield was able to evaluate and undertake a major campus consolidation.

Efficiency and governance

Finance staff can access the information they need and deliver reports using any device, from any location, and at any time.