

INGEROP

Unit4 ERP supports 40,000 engineering projects and business growth

Engineering firm centered around five business areas: infrastructure, town planning/ public transportation, water & environment building, energy & industrial facilities. It is specialized in large engineering projects. The group undertakes project management and technical engineering.



Vertical expertise

Required a system with superior project management capabilities.

VALUE DELIVERED

20% revenue growth attributed to system and process improvements.

50% Increased project visibility & profitability

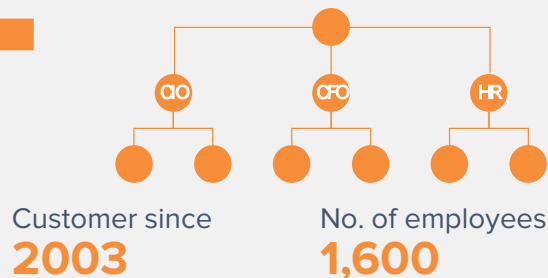
“Unit4 Business World allows us to optimize the management of our current projects. Its flexibility allows us to integrate the specificities of our business, view the progress of our projects and monitor the profitability easily. We now have a practical and economical solution to meet the challenge of our growth in France and abroad,”

Marc De Maria-Martin, INGEROP

OPERATES IN

France International

Revenue €189m



Why did they need to change?



CHANGE PRESSURES

Governmental Regulations and Compliance

Reorganization and Restructuring

Mergers and Acquisitions

Business Process Change

Financial Management-Driven Change



ROADBLOCKS

The old finance system wasn't suitable for the growing business today. It's project management capabilities were limited which meant INGEROP was not operating efficiently.

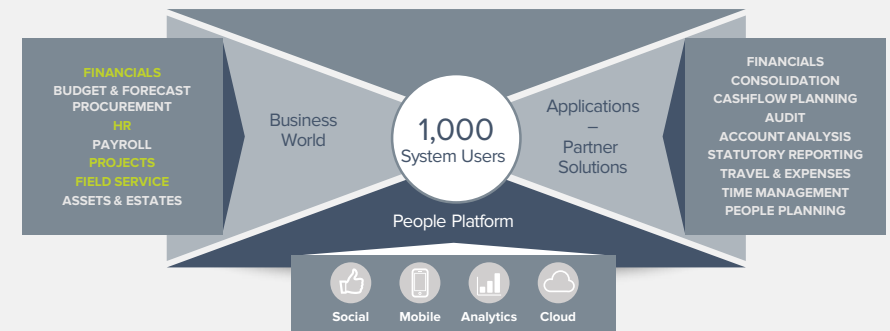


RISKS

Failure to manage projects well with supporting systems could lead to project failure and failure to win business, while keeping project teams happy.

How did Unit4 help?

In the face of rapid growth, INGEROP needed a solution capable of managing, in full project mode, up to 40,000 engineering projects at the same time including small and very large projects.



What did we achieve?

Monetary savings

INGEROP achieved 20% revenue growth without increasing headcount.

Improved operations

Standardised processes group-wide. In-depth visibility of complex project management producing high efficiency ratio.

Efficiency and governance

The organization has become more agile across the board. Projects are better managed, customer better serviced and project teams are happier.