

Teesing Group

75% ERROR REDUCTION ACHIEVED,
REMOVING THE NEED TO INVEST IN LARGER PREMISES

Teesing Group supplies high quality connectivity solutions for industrial applications, submicron technology and alternative energy.

UNIT4

WHOLESALE



Vertical expertise

Unit4's agile solutions deliver real-time data that give wholesalers financial control and effective management over high volume/ low margin operations.



VALUE DELIVERED

Linking Unit4 Business World to the Lean lift storage/ retrieval system **cut errors by 75%** and freed enough space to make investment in extra warehousing.

IT can handle the **increased workload** with the **same number of staff**.

Direct insight into the overall business provided by Unit4 Business World has sped up the time it takes to react to change significantly.

“Unit4 has created a wonderful package for automating our process. I have worked with a number of ERP packages in my career and, if correctly implemented and used, it is the best for us as a wholesale supplier of high-quality connectivity solutions.”

The Teesing Group

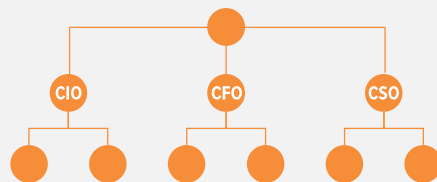


OPERATES IN

International from offices in the Netherlands, China, Taiwan, United States.

Customer since
2002

No. of employees
125



Why did they need to change?



CHANGE PRESSURES

- Governmental Regulations and Compliance
- Reorganisation and Restructuring
- Mergers and Acquisitions
- Business Process Change**
- Financial Management - Driven Change



ROADBLOCKS

Teesing plans to double sales in 5 years and targets international growth to deliver this. Sales and profits forecasts must be accurate and ICT has to enable outlets to work together. A simple-to-use and accurate information exchange is crucial.



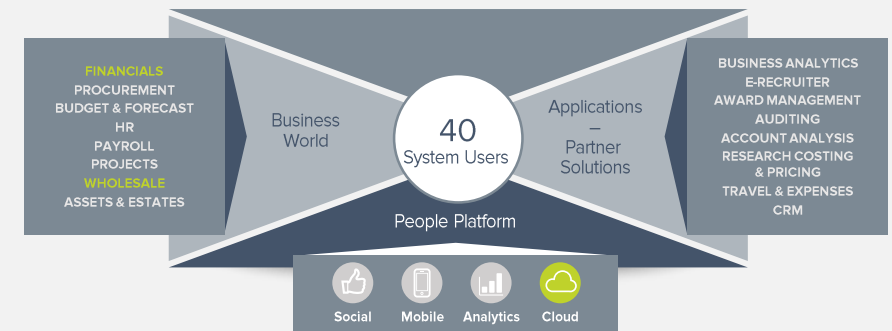
RISKS

A lack of cooperation between business units and insight into their operations and results may hinder the rapid growth needed to achieve targets.

How did Unit4 help?

Unit4 implemented the system in the Netherlands, helped to deploy it in Taiwan and the US and has installed new modules over the years.

Close collaboration ensures Teesing enjoys state-of-the art ERP that meets its evolving requirements.



What did we achieve?

Monetary savings

The cost of moving to a new warehouse was saved thanks to Unit4 Business World helping to better manage capacity within the storage and retrieval system.

Improved operations

Full visibility of operations in Taiwan and the USA has been made possible.

Efficiency and governance

By linking the Lean-lift order picking system to Unit4 Business World, Teesing achieved a 75% error reduction.