

# Cranfield University

POSTGRADUATE SPECIALIST MAKES COST SAVINGS OF £1 MILLION (AND COUNTING) WITH UNIT4 BUSINESS WORLD

Cranfield is one of the top five research-intensive universities in the UK and has a reputation for global academic excellence and financial viability.

## KEY FACTS

### Operates internationally from the UK

Founded <b>1967</b>	Customer since <b>2003</b>	No. of employees <b>1,650</b>	Revenue <b>£176m</b>
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### Why did they need to change?

#### CHANGE PRESSURES

- Governmental Regulations and Compliance
- Reorganization and Restructuring
- Business Process Change
- Financial Management-Driven Change

#### ROADBLOCKS

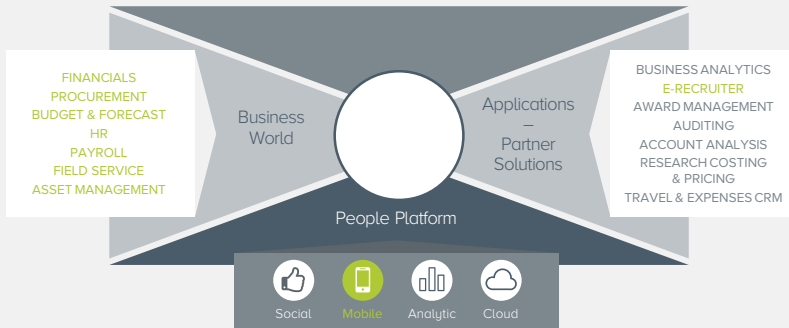
The finance system alone needed 10-20 days a year of costly IT consultants to implement technology, management or operational changes. An Oracle database administrator was on staff to support day-to-day needs, without even factoring in new projects.

#### RISKS

Cranfield's aging ERP was already compromising delivery of essential requirements and not fit to support multiple ongoing change factors, e.g. rising fees, funding demands, management/process reorganizations and increasing economic pressures.

### How did Unit4 help?

We not only worked as partners to provide the right software capabilities but, crucially, Cranfield gained genuine ownership. Its own teams can implement and keep adapting the solutions to meet changing needs; end-users can carry out sophisticated, flexible reporting themselves – all without expensive external IT support.



### What did Cranfield gain?

#### AGILITY AND INDEPENDENCE

External and ancillary IT resources are no longer needed to implement and adapt the system to change.

#### IMPROVED OPERATIONS

Supported by Business World, Cranfield was able to evaluate and undertake a major campus consolidation.

#### EFFICIENCY & GOVERNANCE

Finance staff can access the information they need and deliver reports using any device, from any location, and at any time.

#### VALUE DELIVERED

More than £1,000,000 accumulated savings

Ongoing annual savings of £90K

“We agreed that we didn't want to use legacy systems like Oracle, because of the horrific cost and maintenance issues. The beauty of installing these Unit4 solutions is that we can use our own internal implementation staff. We, don't have to hire or pay for the usual software vendor army of highly priced, external ERP consultants.”

Ian Sibbald, Director of Finance

### Our expertise in the Education sector

Unit4 provides student management, ERP and research management solutions to over 1000 colleges and universities globally to help them accelerate growth, boost student success, improve institutional effectiveness and deliver research excellence. Clients include Oxford and Cambridge Universities, HEC Paris, University of Waterloo, American University of Paris, Robert Morris University, Baylor College of Medicine, Hult International, and University of Dubai.



Education